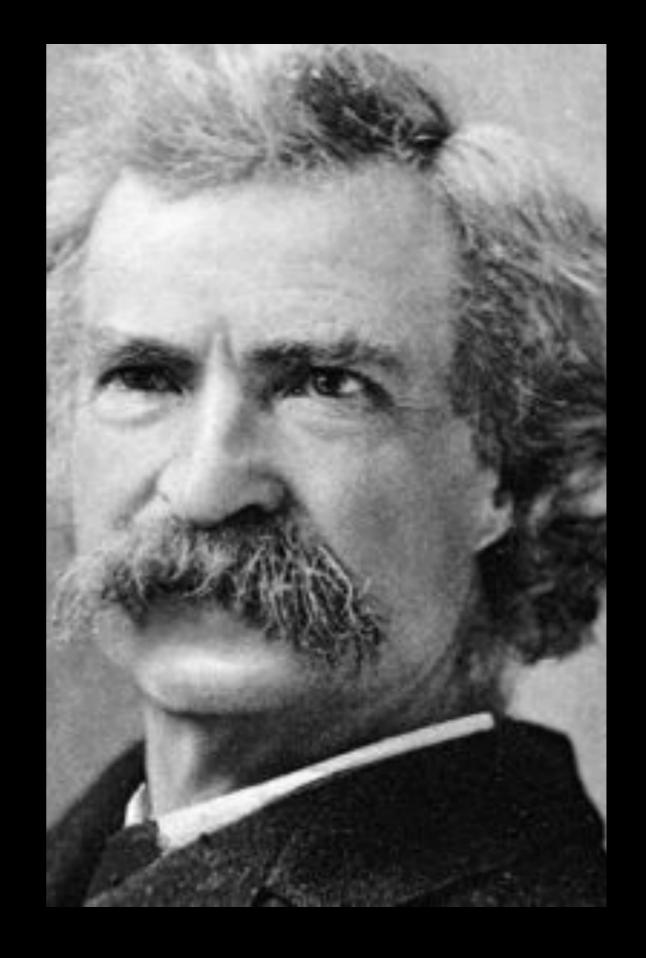
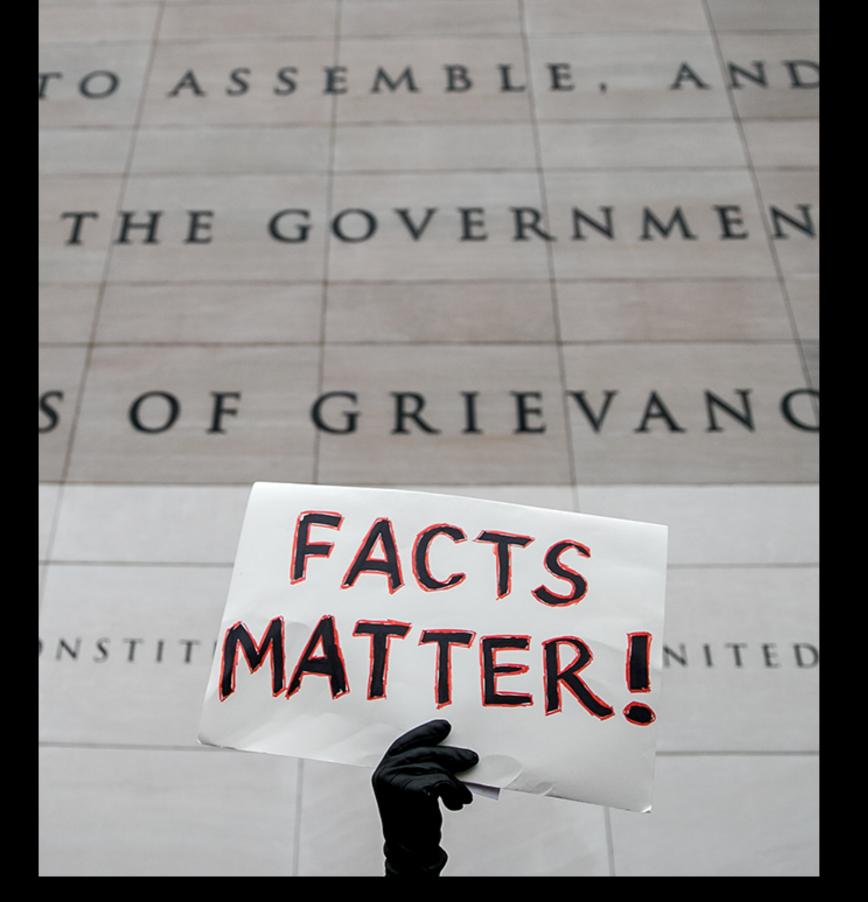
## Data Visualization & Information Aesthetics

"There are three kinds of lies: lies, damned lies, and statistics."

Mark Twain (or possibly Benjamin Disraeli)





Maybe? 「\\_(ツ)」/「

# Weaponized 'objectivity'

## Blinded with science: Trivial graphs and formulas increase ad persuasiveness and belief in product efficacy

Aner Tal Brian Wansink

Cornell University, USA

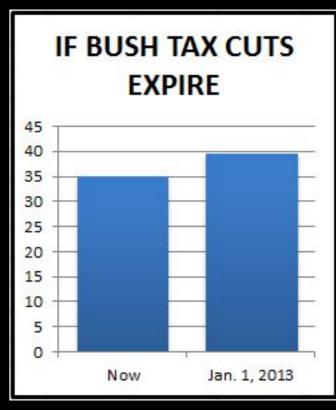
Brian Wansink, Charles H. Dyson School of Applied Economics and Management, Cornell University, 114 Warren Hall, Ithaca, NY 14853, USA. Email: <a href="mailto:foodandbrandlab@cornell.edu">foodandbrandlab@cornell.edu</a>

#### Abstract

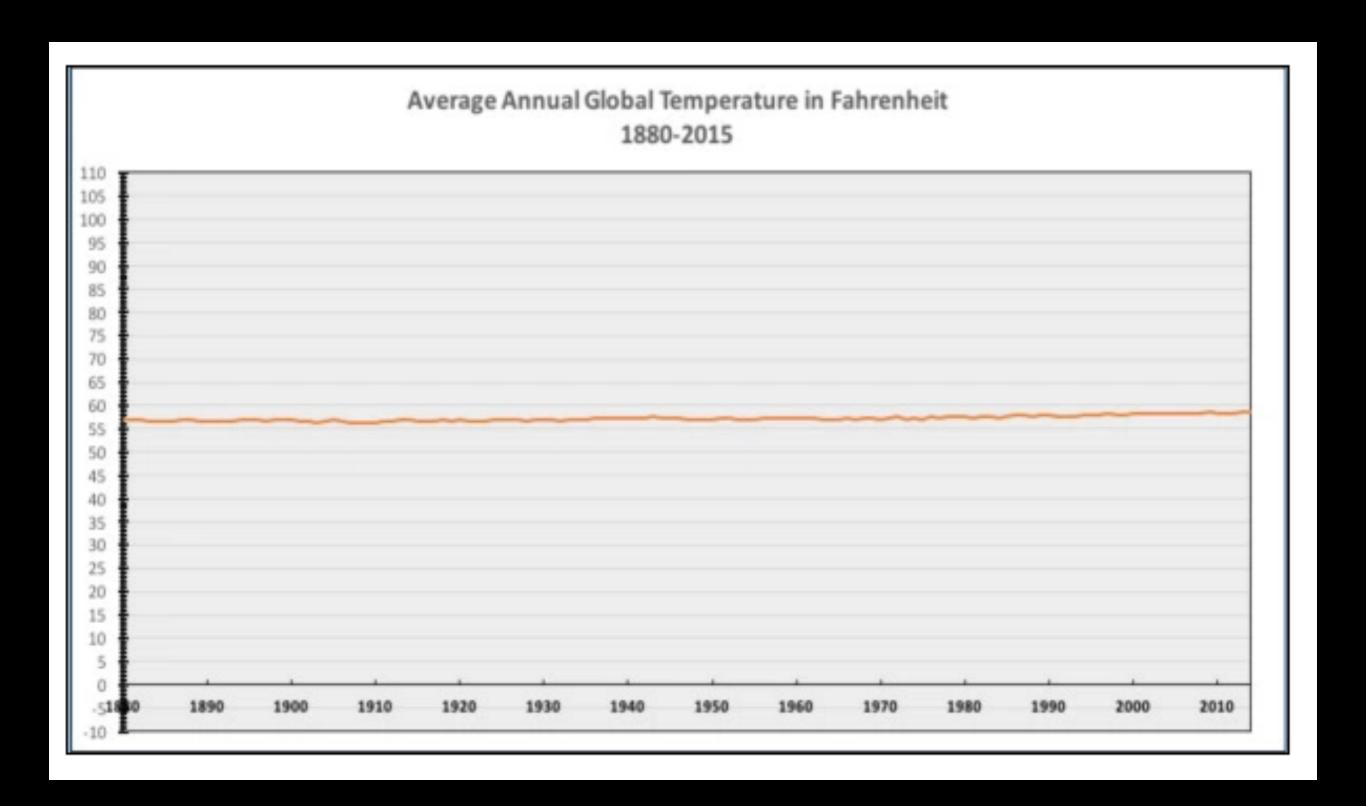
The appearance of being scientific can increase persuasiveness. Even trivial cues can create such an appearance of a scientific basis. In our studies, including simple elements, such as graphs (Studies 1–2) or a chemical formula (Study 3), increased belief in a medication's efficacy. This appears to be due to the association of such elements with science, rather than increased comprehensibility, use of visuals, or recall. Belief in science moderates the persuasive effect of graphs, such that people who have a greater belief in science are more affected by the presence of graphs (Study 2). Overall, the studies contribute to past research by demonstrating that even trivial elements can increase public persuasion despite their not truly indicating scientific expertise or objective support.

### Charts 'read' as inherently truth-y

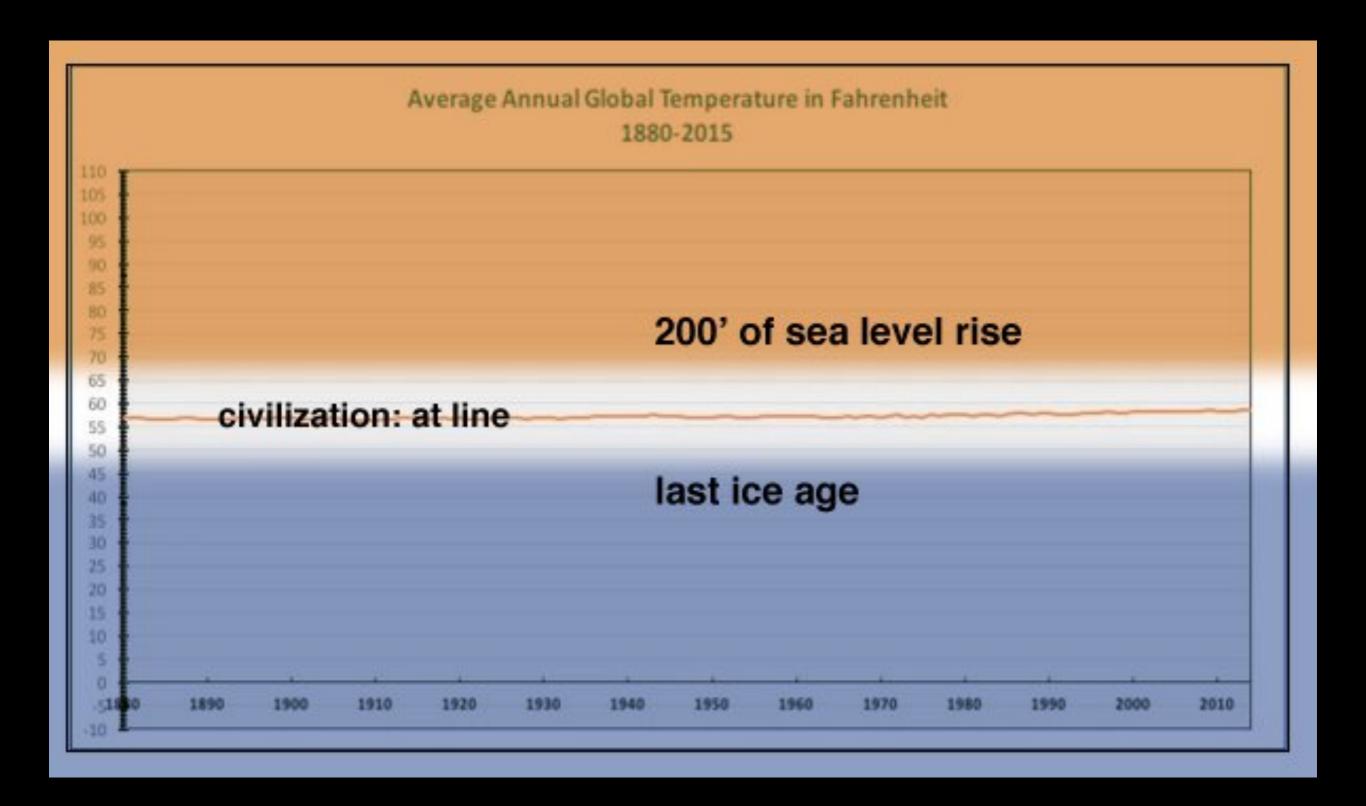




Magnifying small differences...

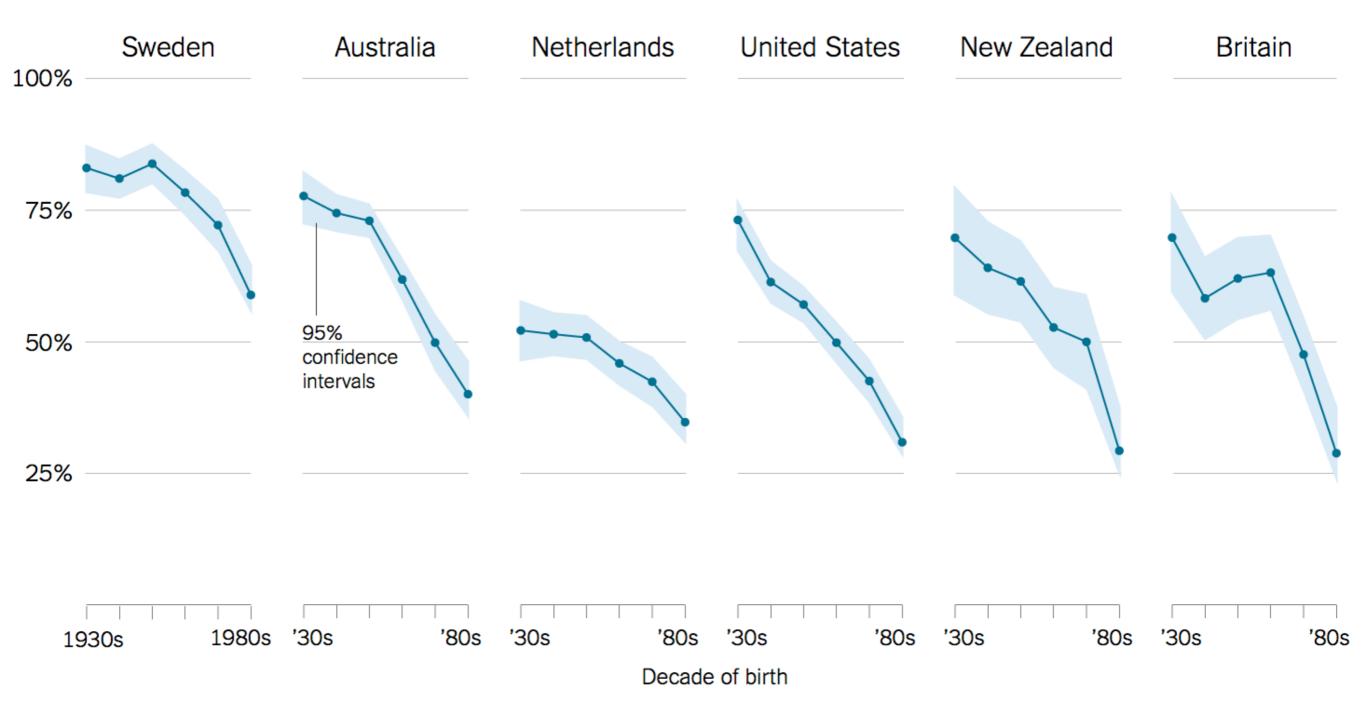


### ...and minimizing large ones

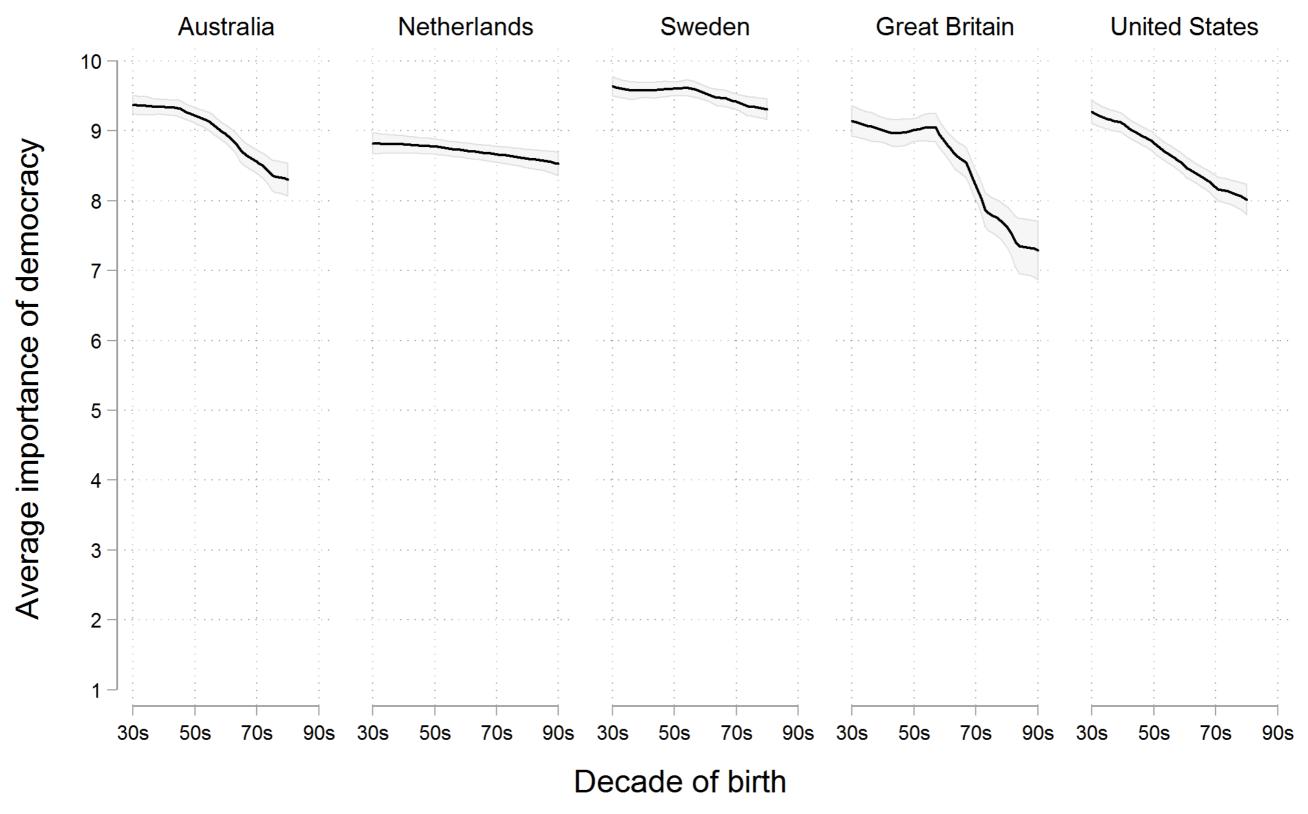


### ...and minimizing large ones

#### Percentage of people who say it is "essential" to live in a democracy



Source: Yascha Mounk and Roberto Stefan Foa, "The Signs of Democratic Deconsolidation," Journal of Democracy | By The New York Times

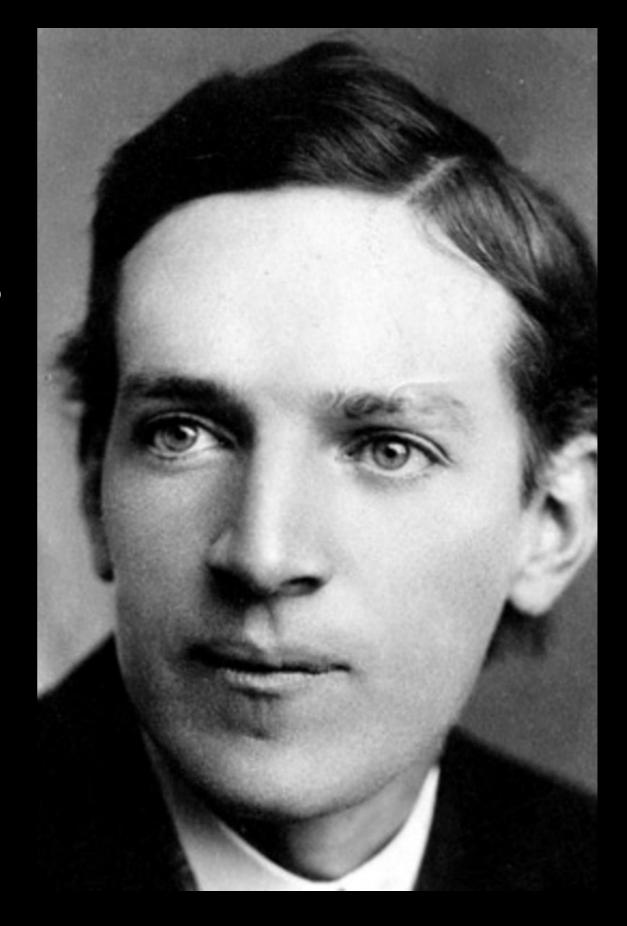


Graph by Erik Voeten, based on WVS 5

## Our post-empirical era

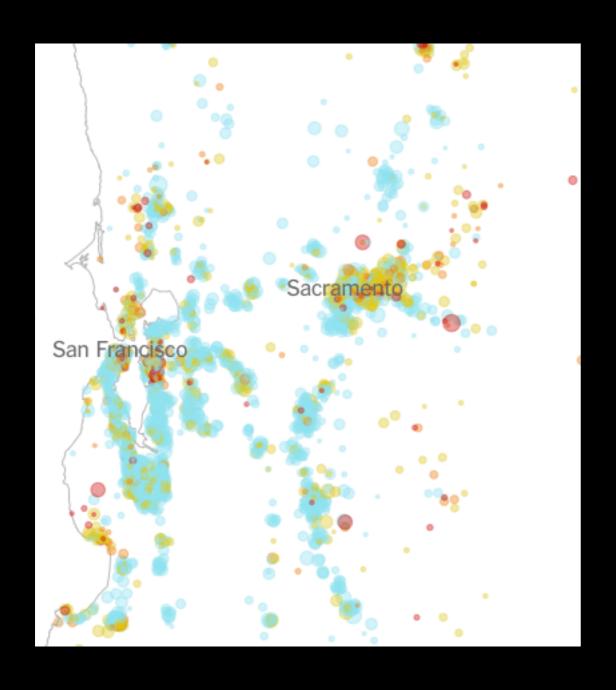
"It is difficult to get a man to understand something, when his salary depends on his not understanding it."

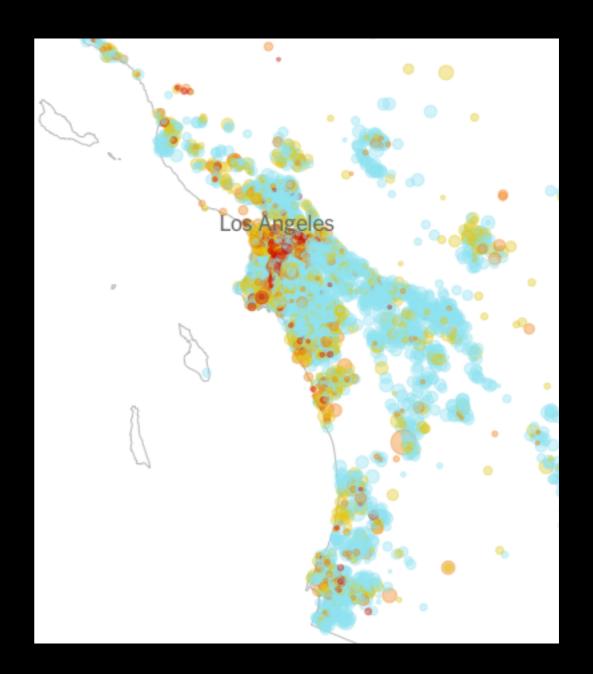
Upton Sinclair



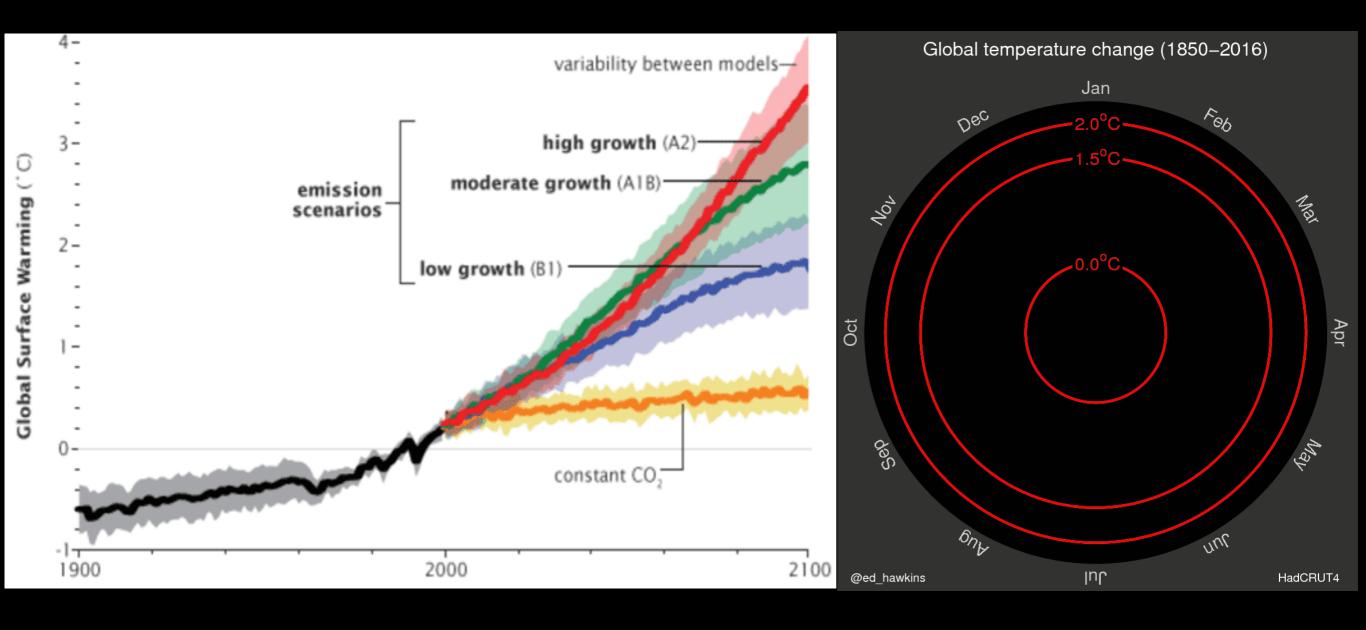


Evidence shmevidence



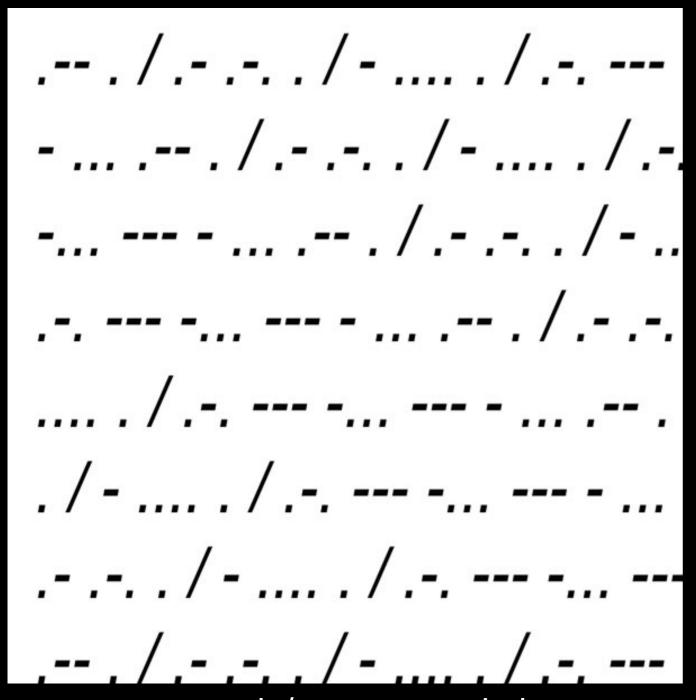


Measles (non)vaccination rates in CA



Climate change scenarios compared

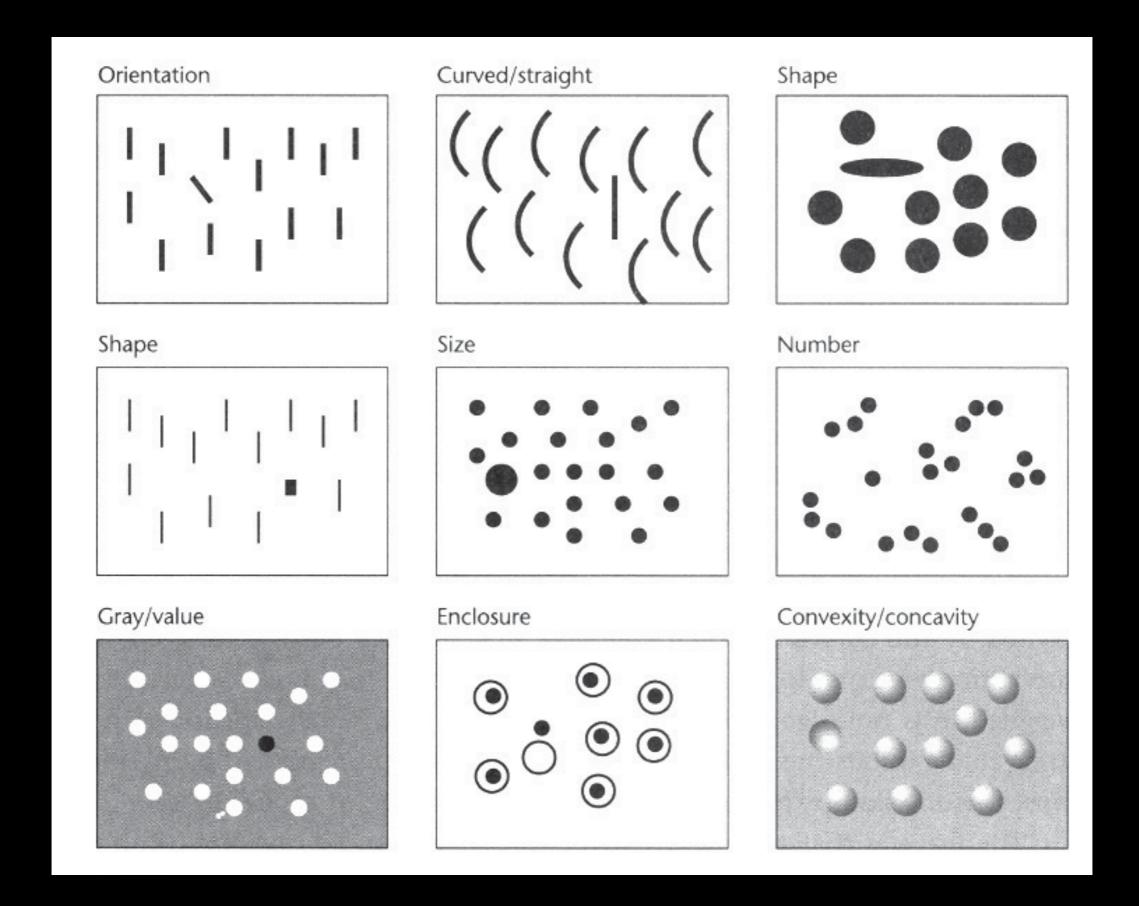
## Why bother?





aural / sequential 7±2

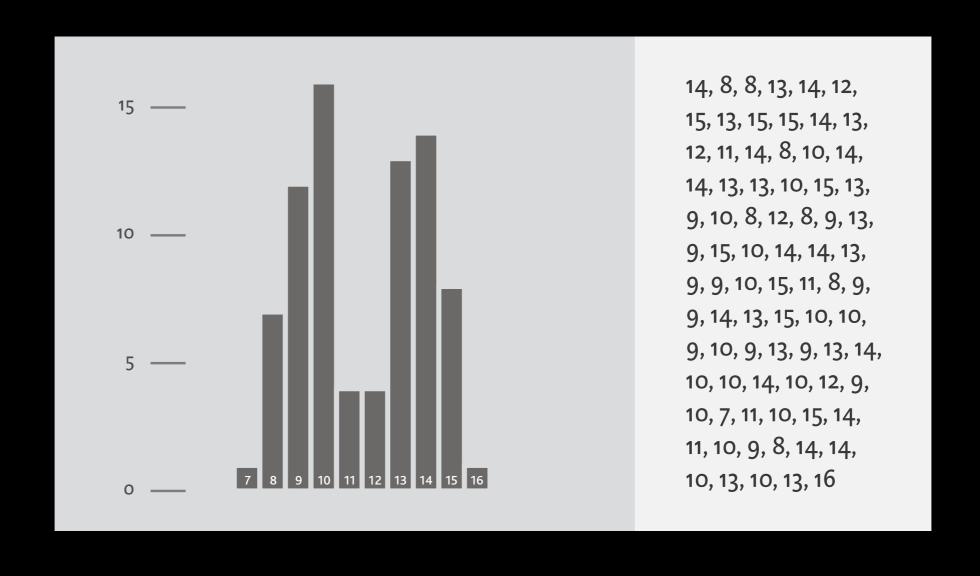
visual / spatial all-at-once



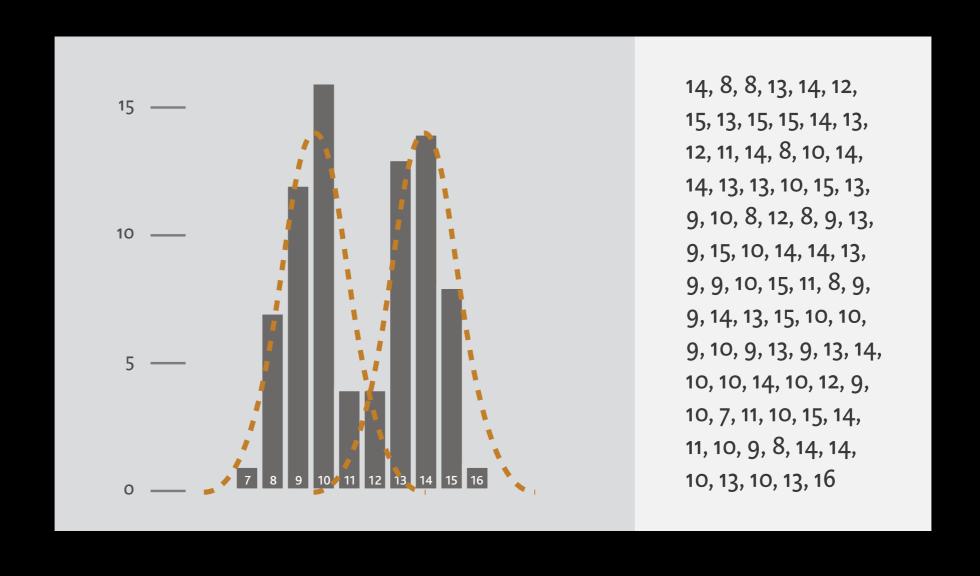
Pre-attentive discrimination: instant & effortless

14, 8, 8, 13, 14, 12, 15, 13, 15, 15, 14, 13, 12, 11, 14, 8, 10, 14, 14, 13, 13, 10, 15, 13, 9, 10, 8, 12, 8, 9, 13, 9, 15, 10, 14, 14, 13, 9, 9, 10, 15, 11, 8, 9, 9, 14, 13, 15, 10, 10, 9, 10, 9, 13, 9, 13, 14, 10, 10, 14, 10, 12, 9, 10, 7, 11, 10, 15, 14, 11, 10, 9, 8, 14, 14, 10, 13, 10, 13, 16

From linear strings of 'verbal' information...



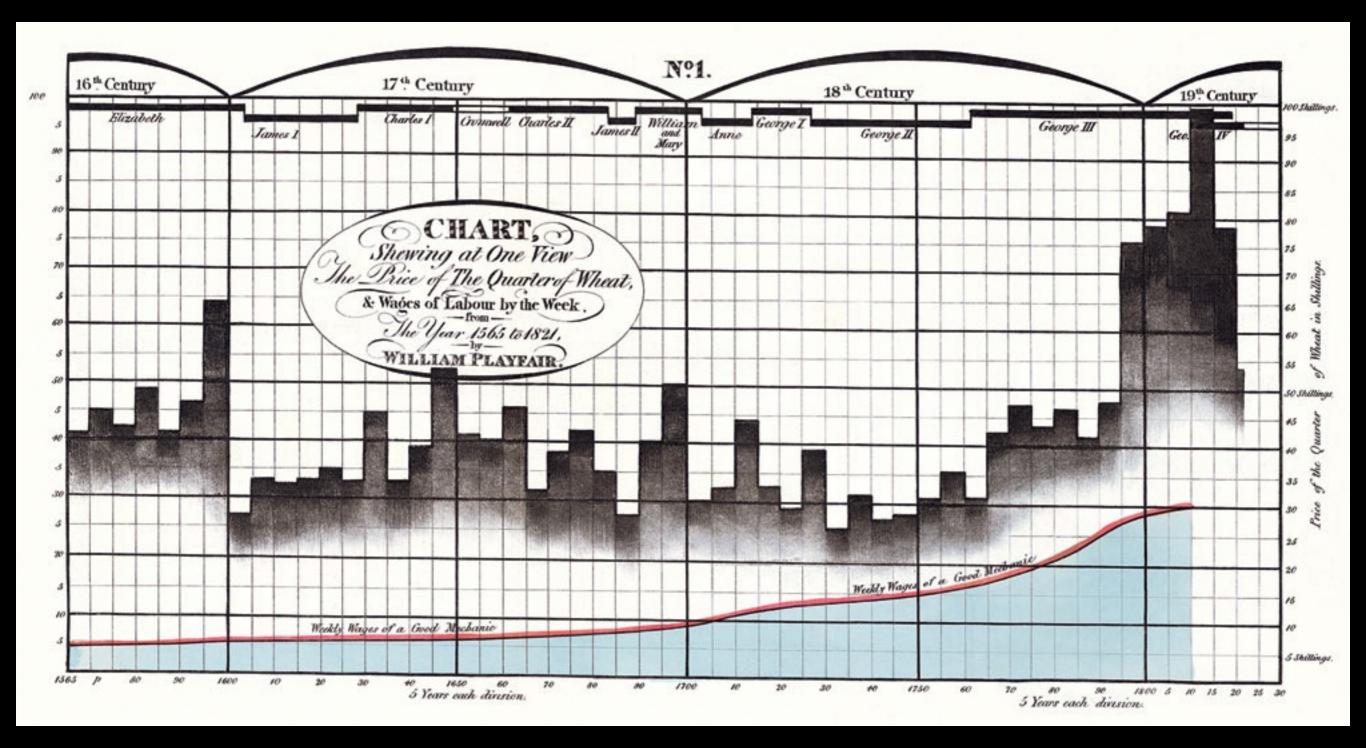
...to a 'parallelized' spatial representation...



...revealing the underlying pattern.



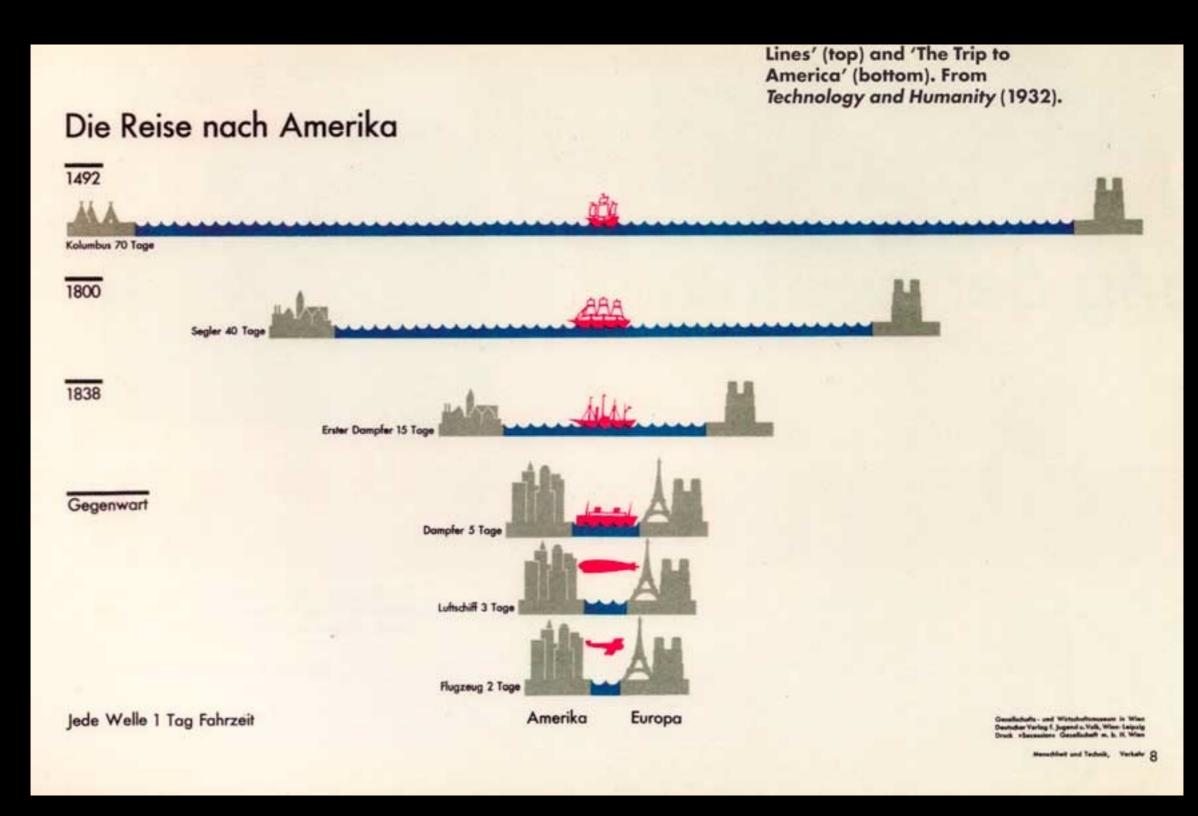
## Info-utopianism (enlightenment for the masses)



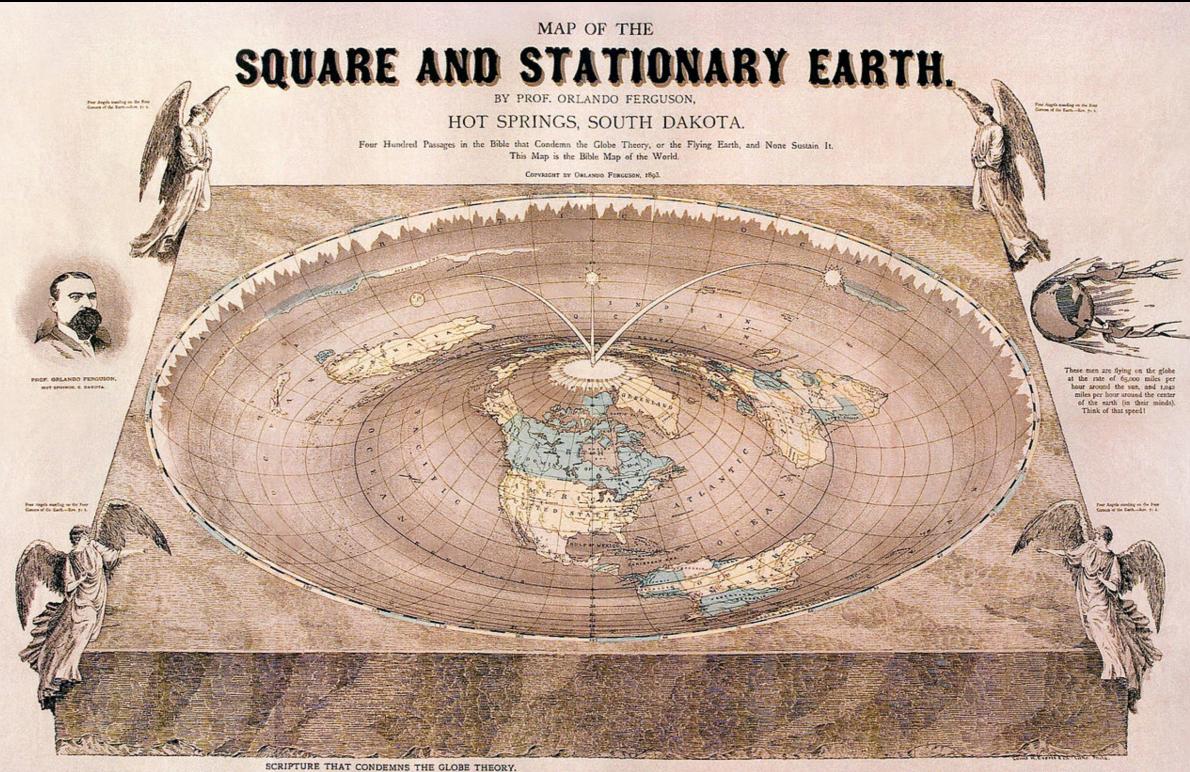
William Playfair on the affordability of wheat vs contemporary (c.1820) income increases



Otto Neurath / Isotype



### ibid.



And his bands were steady until the going down of the sum.—Ex. 17: 12. And the sun stood still, and the moon stayed—Joshua 10: 12-13. The world also shall be stable that it be not moved.—Chron. 16: 30.

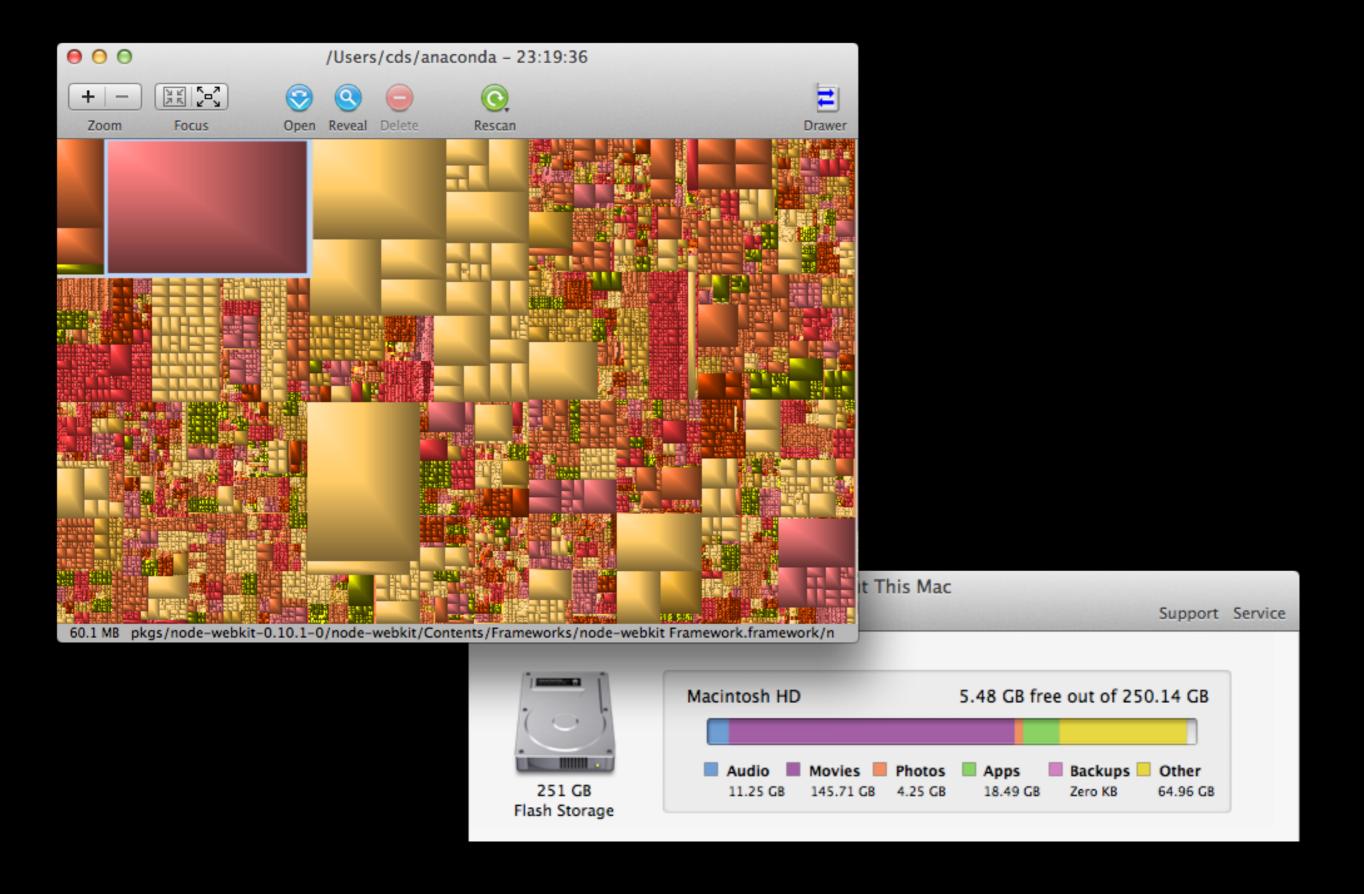
To him that stretched out the earth, and made great lights (not worlds).—Px. 130: 6-7. The sum shall be darkened in his going forth.—Isaiah 12: 10. The four corners of the earth.—Isaiah 11: 12. The whole earth degrees.—Isaiah 14: 7. The prophecy concrusing the globe theory.—Isaiah: 20th chapter. Wor to the rebellious children sayeth the Lord, that take counsed, but not of me.—Isaiah 30: 1. So the sun returned ten lath laid the foundation of the earth—Isaiah 30: 13. Thus sayeth the Lord, which giveth the sum for a light by day, and the moon and stars for a light by night (not worlds).—Jer. 31: 35-36. The sun shall be turned into darkness, and the moon into blood.—Acts 2: 20.

Send 25 Cents to the Author, Prof. Orlando Ferguson, for a book explaining this Square and Stationary Earth. It Knocks the Globe Theory Clean Out. It will Teach You How to Foretell Eclipses. It is Worth Its Weight in Gold.

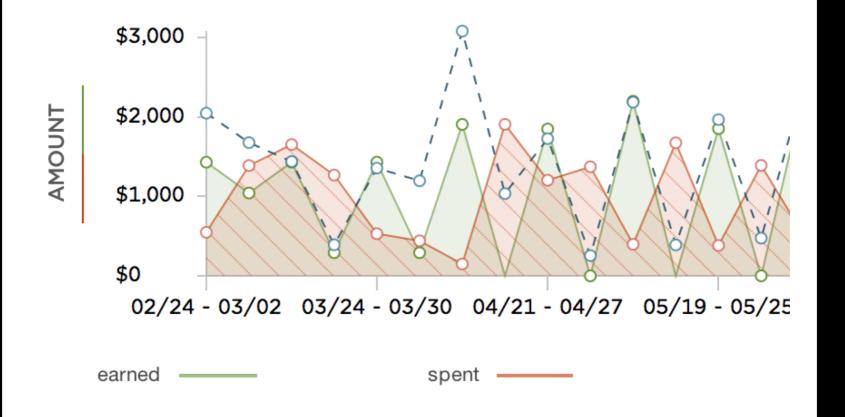
### Orlando Ferguson's cosmology

## Info-pragmatism (in three varieties)

## Visualization as user interface



Treemaps & thermometers for managing the finite



CATEGORY			WEEKLY
Income		100%	1,101.16
Home	31%		340.50
Food & Drink	14%		152.91
Financial	11%		126.95
Transportation	11%		119.33
Utilities	9%		101.70
Travel	7%		75.07
Education	5%		56.49

### Cashflows for budgeting

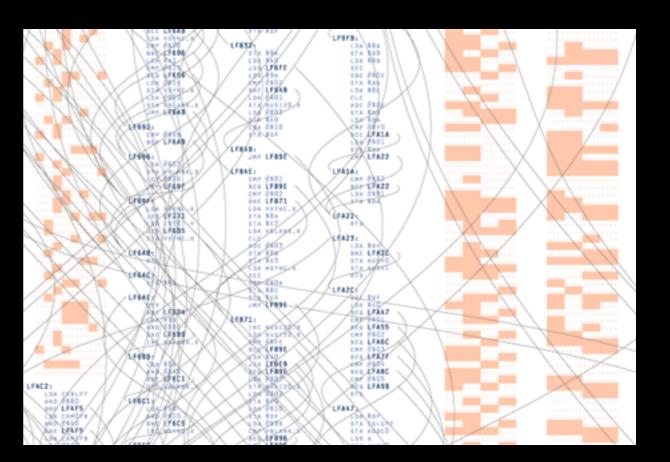
# Visualization as art



Berlin Holocaust Memorial



Vietnam War Memorial



ROM image of 'Adventure' for the Atari 2600 by Ben Fry



'Moveable Type' by Ben Rubin & Mark Hansen

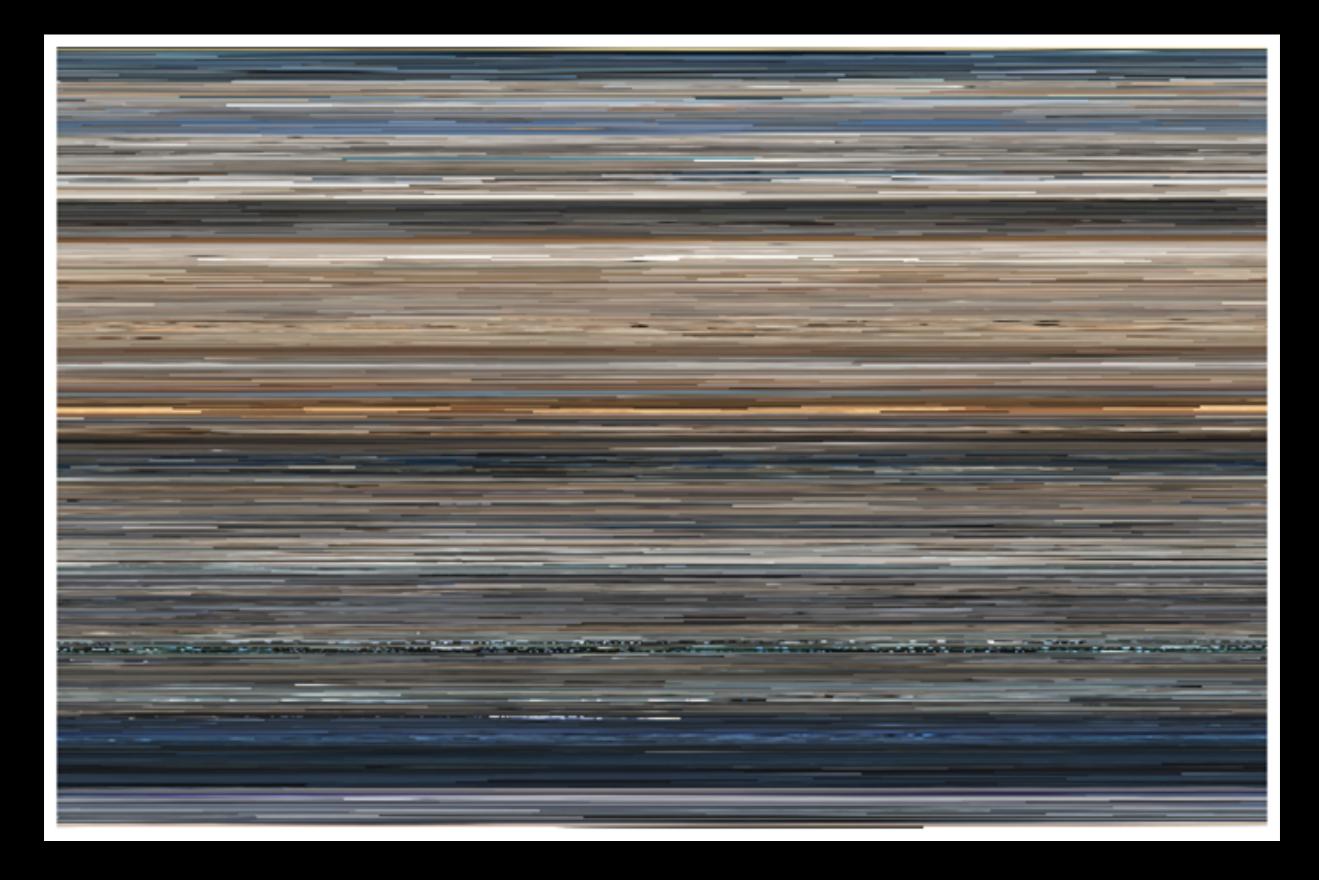
We've been hot then cold, hot then cold.

We were lucky she didn't need a mortgage.

We haven't heard from him in years. They say, 'Give up. It's too hard, '\$4x48

They know the area, and they have pride in Hew York.

They don't care about people.

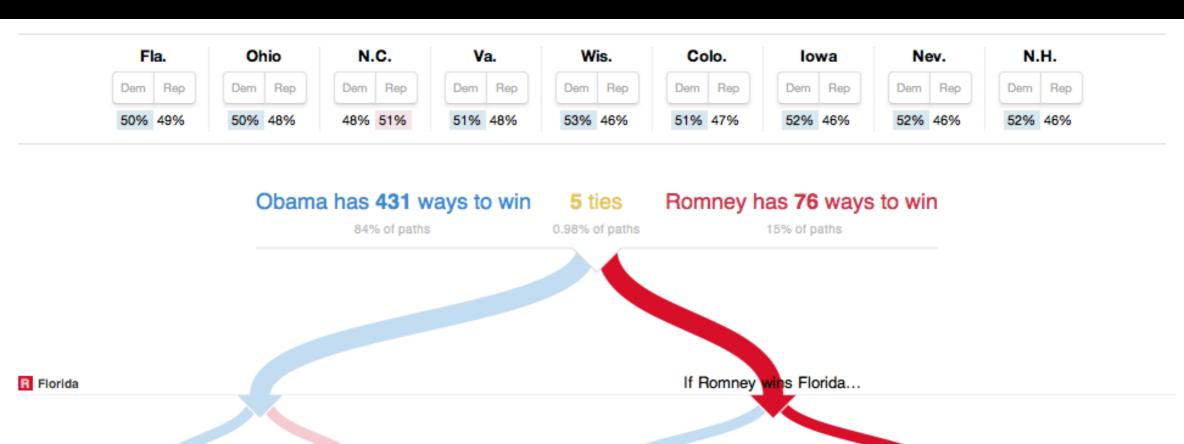


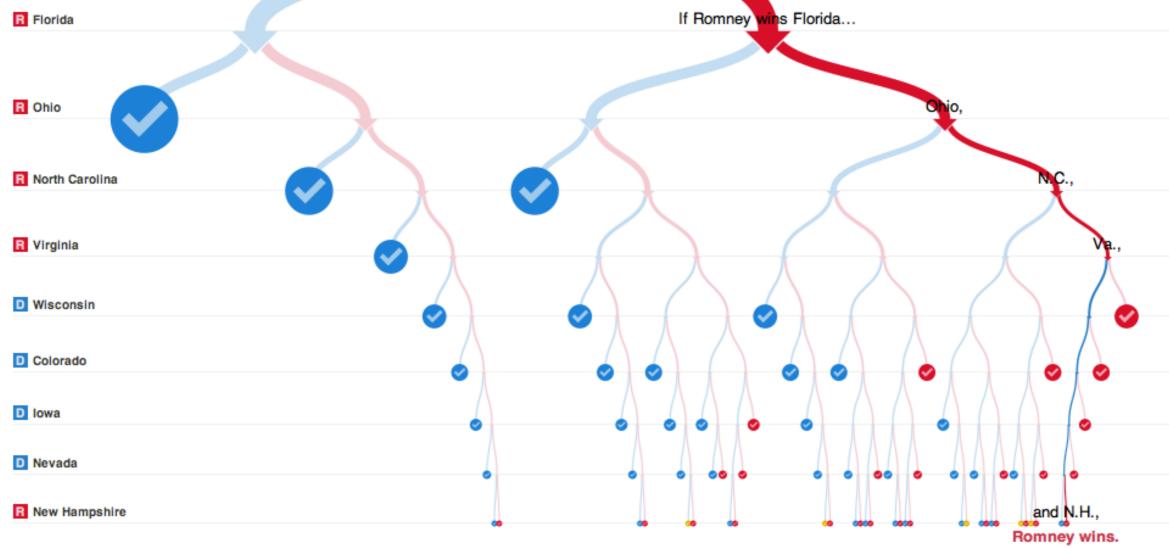
'Top Grossing Film of All Time' by Jason Salavon



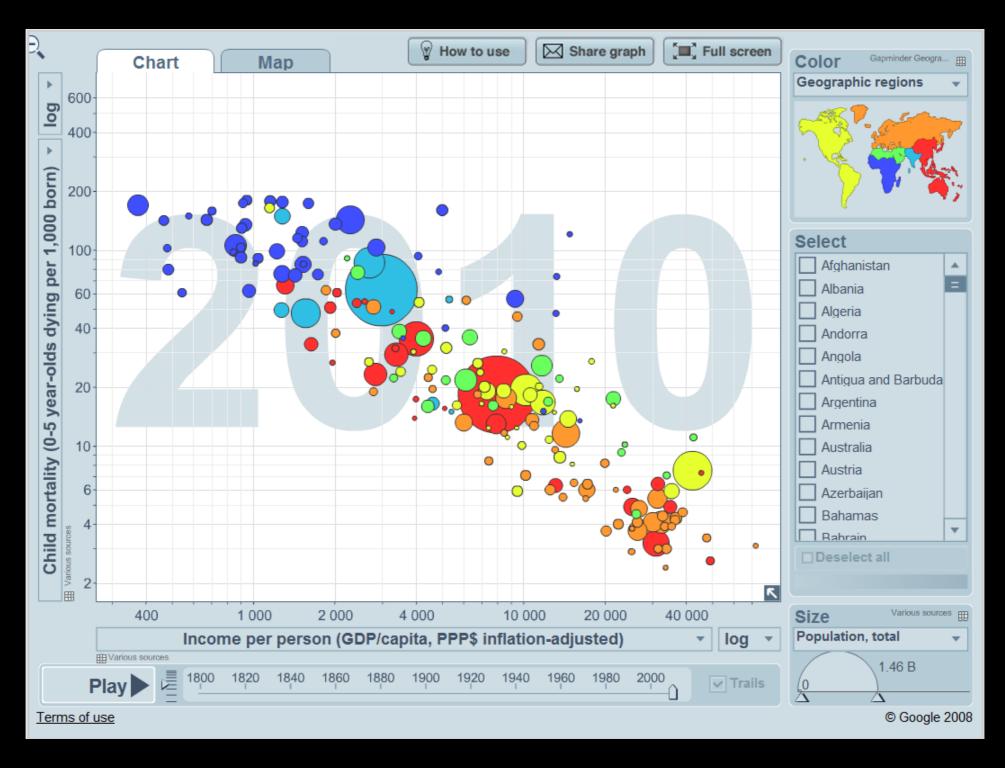
'Homes for Sale' by Jason Salavon

## Visualization as an intuition enabler





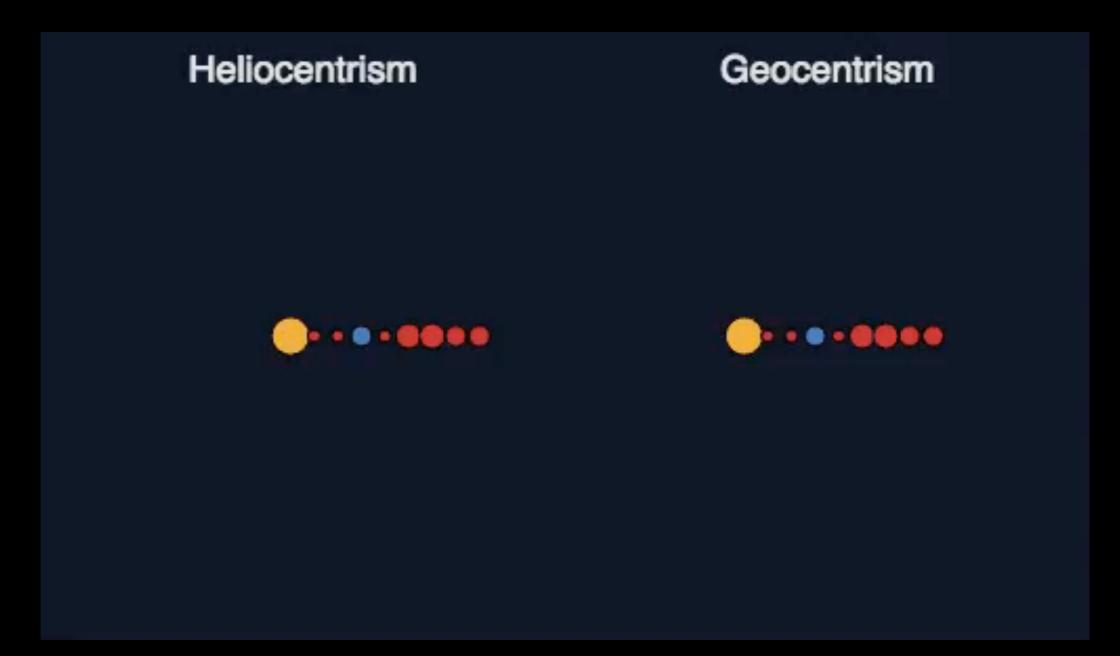
#### N.Y. Times



Gapminder (Neurath's revenge)



A325 highway data from Catalogtree

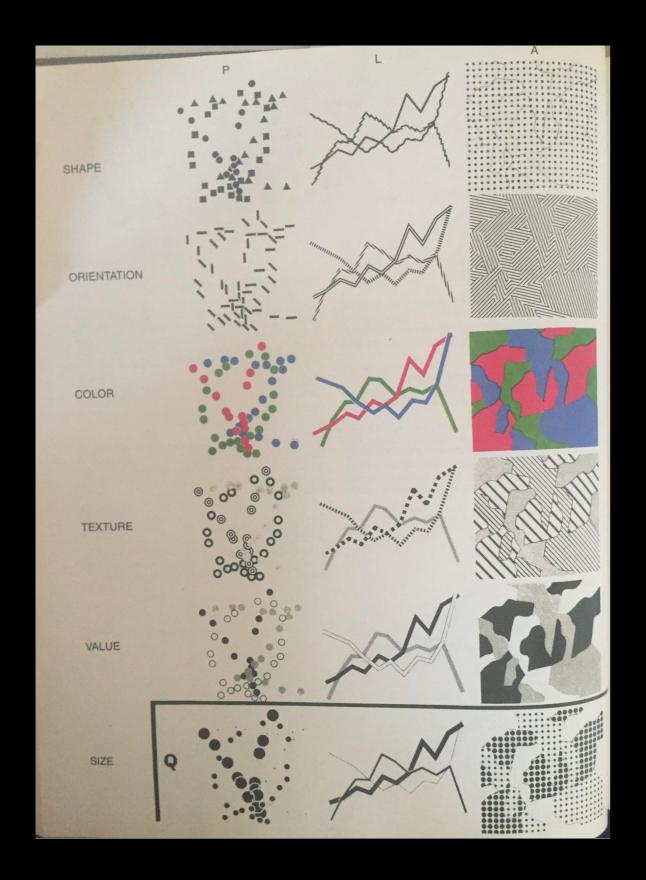


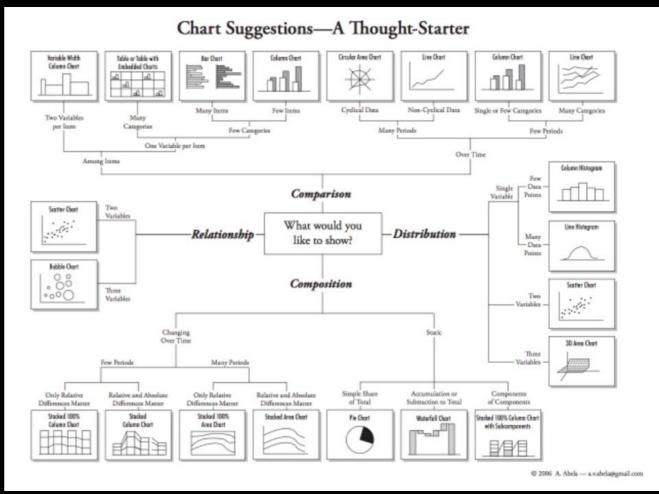
Occam's Razor in action

## </sermon>

## What we'll be doing

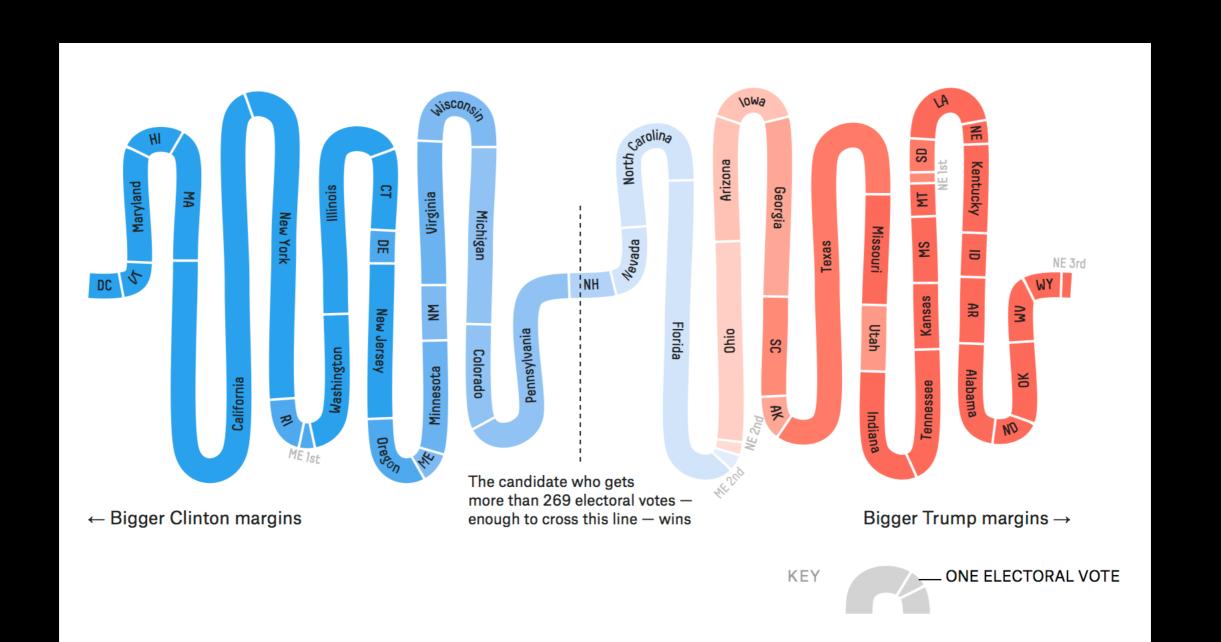
#### Learning about theory & process







#### Critiquing the work of other, both good...



#### ...and less so



E IN SECOND PLACE WITH \$26.5 MIL, WHILE "MUPP DOW FUT 16,325.00

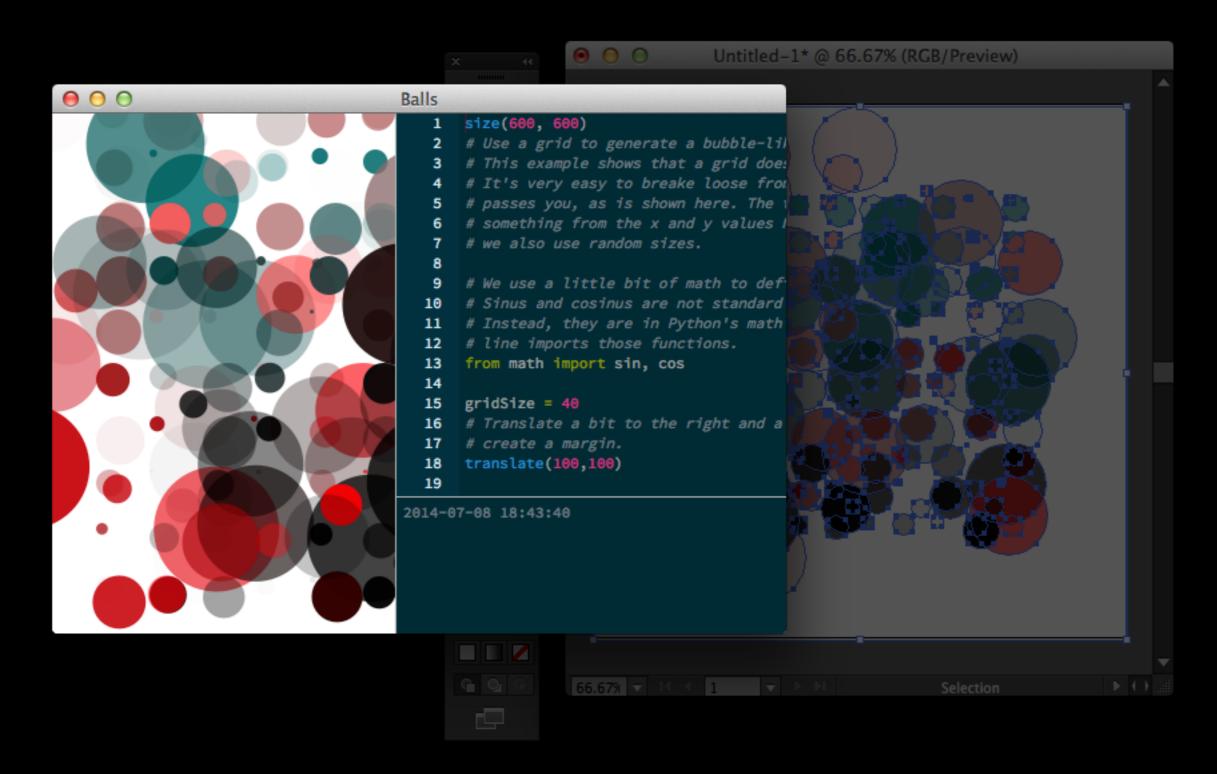
#### Processing data with spreadsheets...

	Nuclear tests 1945–2013 File Edit View Insert Format Data Tools Add-ons Help						s S	SIGN IN	
								\$	
$f_x$	Year								
	А	В	С	D	E	F	G	Н	I
1	Year	United States	Russia	United Kingdon	France	China	India	Pakistan	North Kor
33	1976	20	21	1	5	4	0		
34	1977	20	24	0	9	1	0		
35	1978	19	31	2	11	3	0		
36	1979	15	31	1	10	1	0		
37	1980	14	24	3	12	1	0		
38	1981	16	21	1	12	0	0		
39	1982	18	19	1	10	1	0		
40	1983	18	25	1	9	2	0		
41	1984	18	27	2	8	2	0		
42	1985	17	10	1	8	0	0		
43	1986	14	0	1	8	0	0		
44	1987	14	23	1	8	1	0		
45	1988	15	16	0	8	1	0		
46	1989	11	7	1	9	0	0		
47	1990	8	1	1	6	2	0		
48	1991	7	0	1	6	0			
49	1992	6	0	0	0				
50	1993	0	0	0	0		0		
51	1994	0	0	0	0				
52	1995	0	0	0	5				
53	1996	0	0	0	1	2			
54	1997	0	0	0	0	0			
55	1998	0	0	0	0	0	2	2	

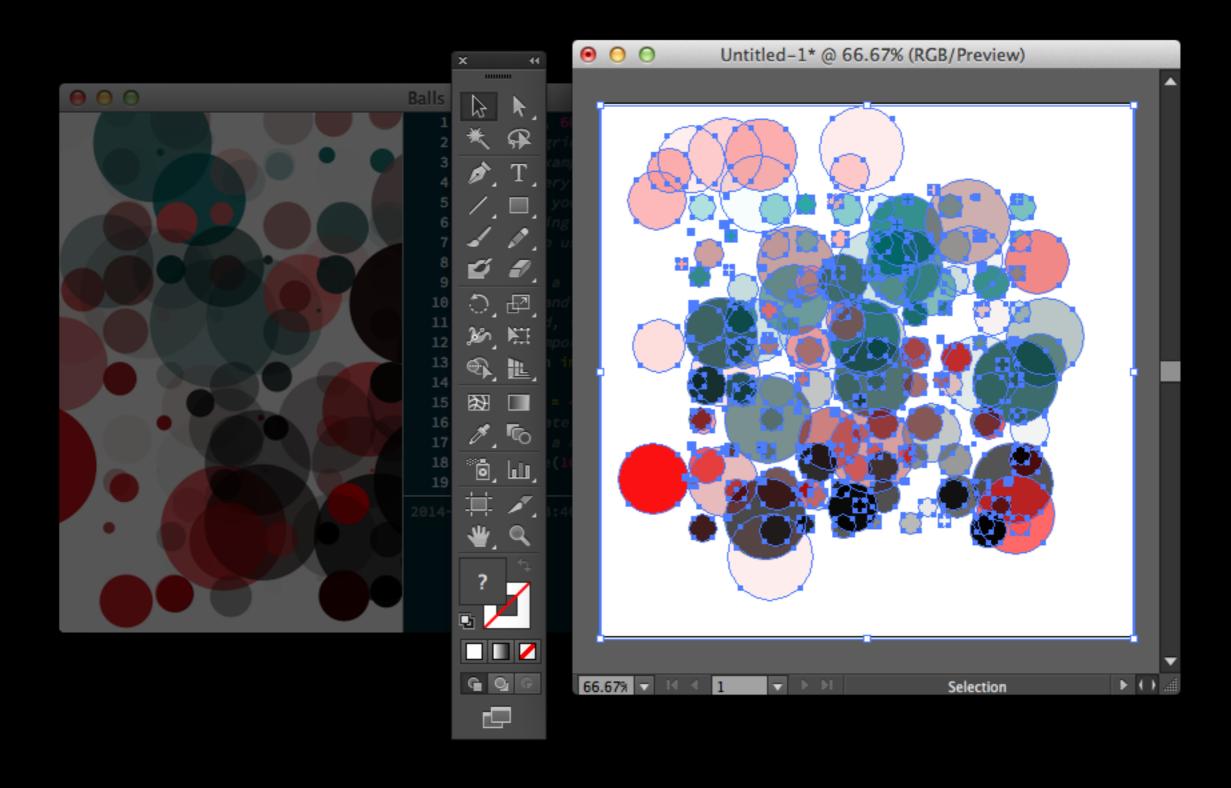
#### ...or even procedurally

```
1 - def convert(lat, lon, width=400, height=200):
        """Convert from lat/lon to x/y coordinates using a mercator projection
 2
        adapted from: http://stackoverflow.com/questions/14329691/covert-latitude-lo
 3
        from math import log, tan
 4
        latRad = float(lat)*pi/180
 5
        mercN = log(tan((pi/4)+(latRad/2)))
 6
 7
        y = (height/2) - (width*mercN/(2*pi))
        x = (float(lon)+180)*(width/360)
 8
 9
        return x,y
10
    rows = read('names-and-places.csv', cols=True)
11
12
    layout(align=CENTER)
    font('Avenir', 4)
13
14
15 -
    for row in rows:
        # translate lat/lon strings into floating-point numbers
16
17
        lat = float(row.lat)
        lon = float(row.lon)
18
19
20
        # convert from lat/lon to x/y
21
        x,y = convert(lat, lon, WIDTH, HEIGHT)
22
```

#### Generating visuals with code...

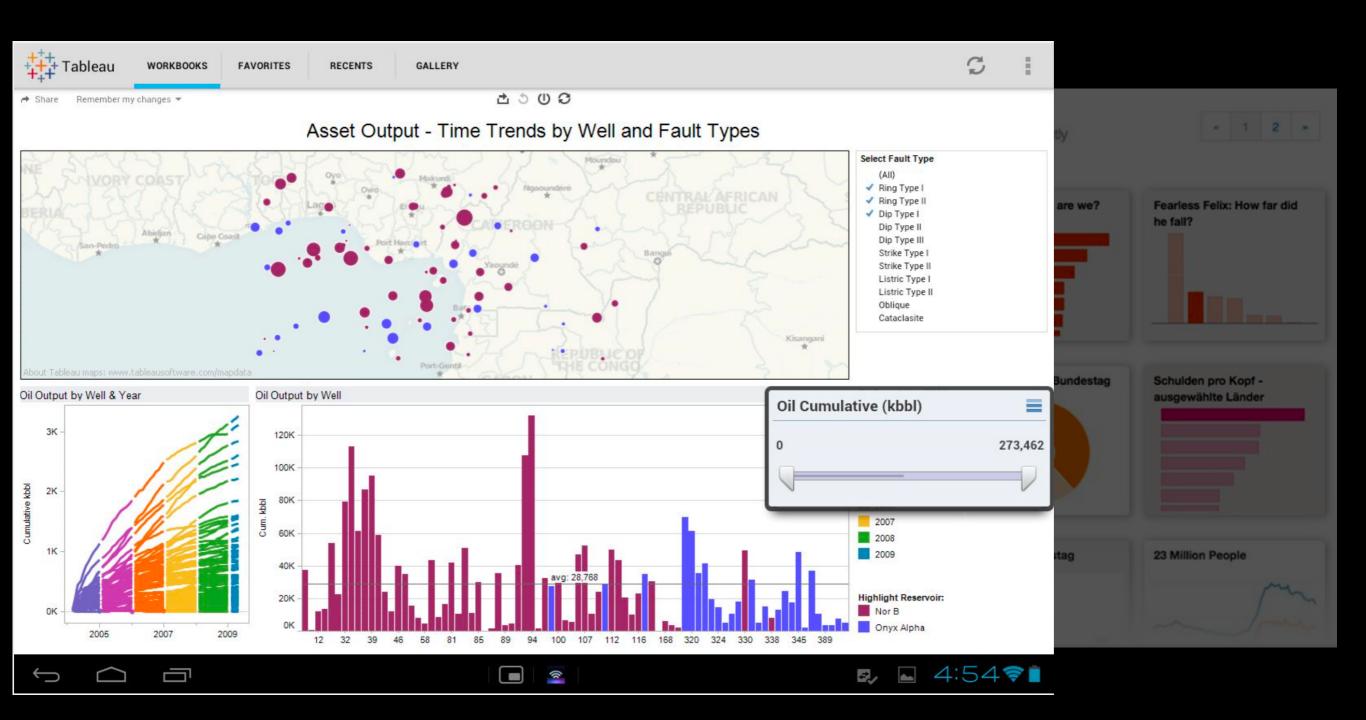


#### ...and fine-tuning them in Illustrator



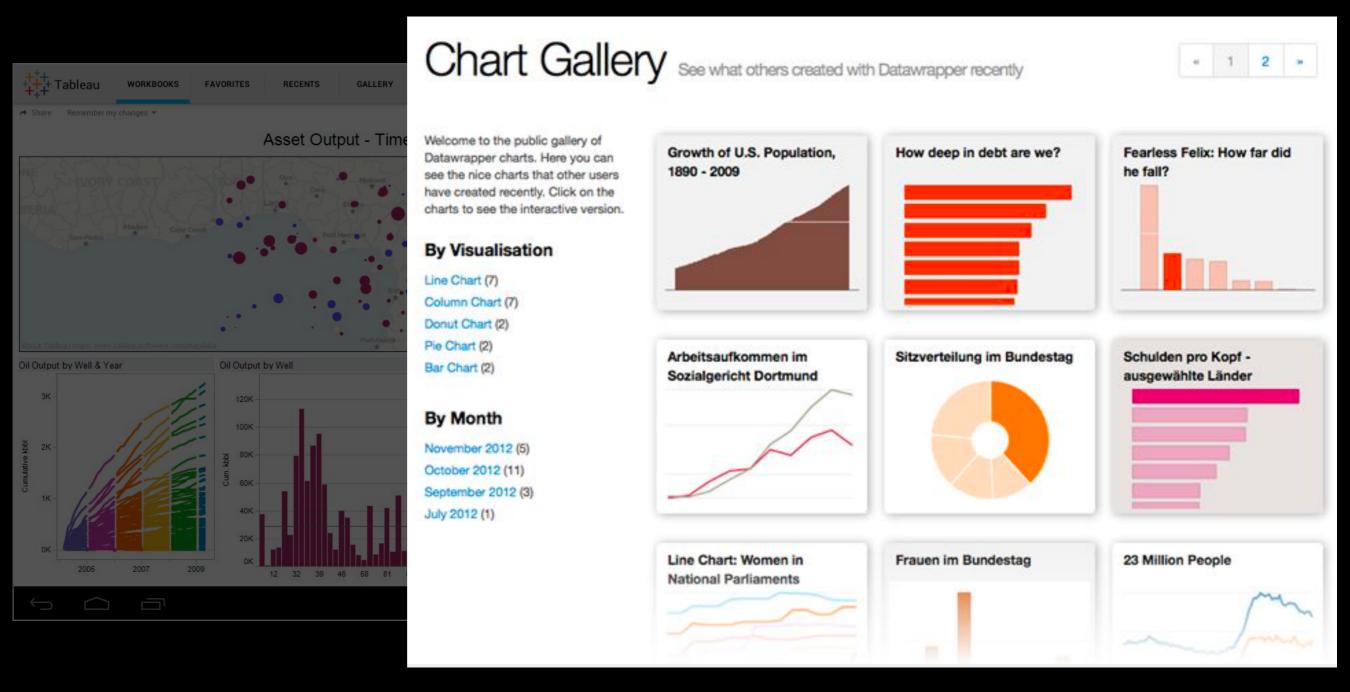
# What won't we be doing?

#### Doing shopping-oriented design



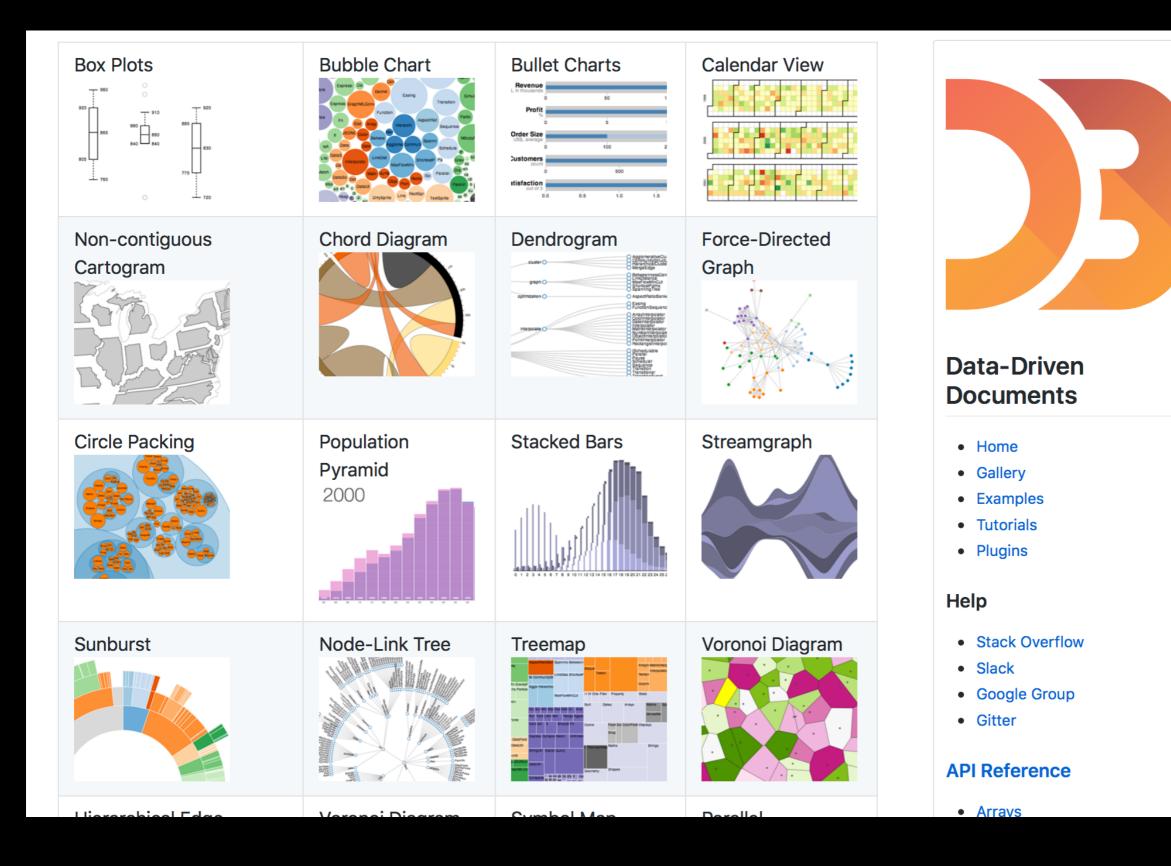
**TABLEAU** 

#### Doing shopping-oriented design

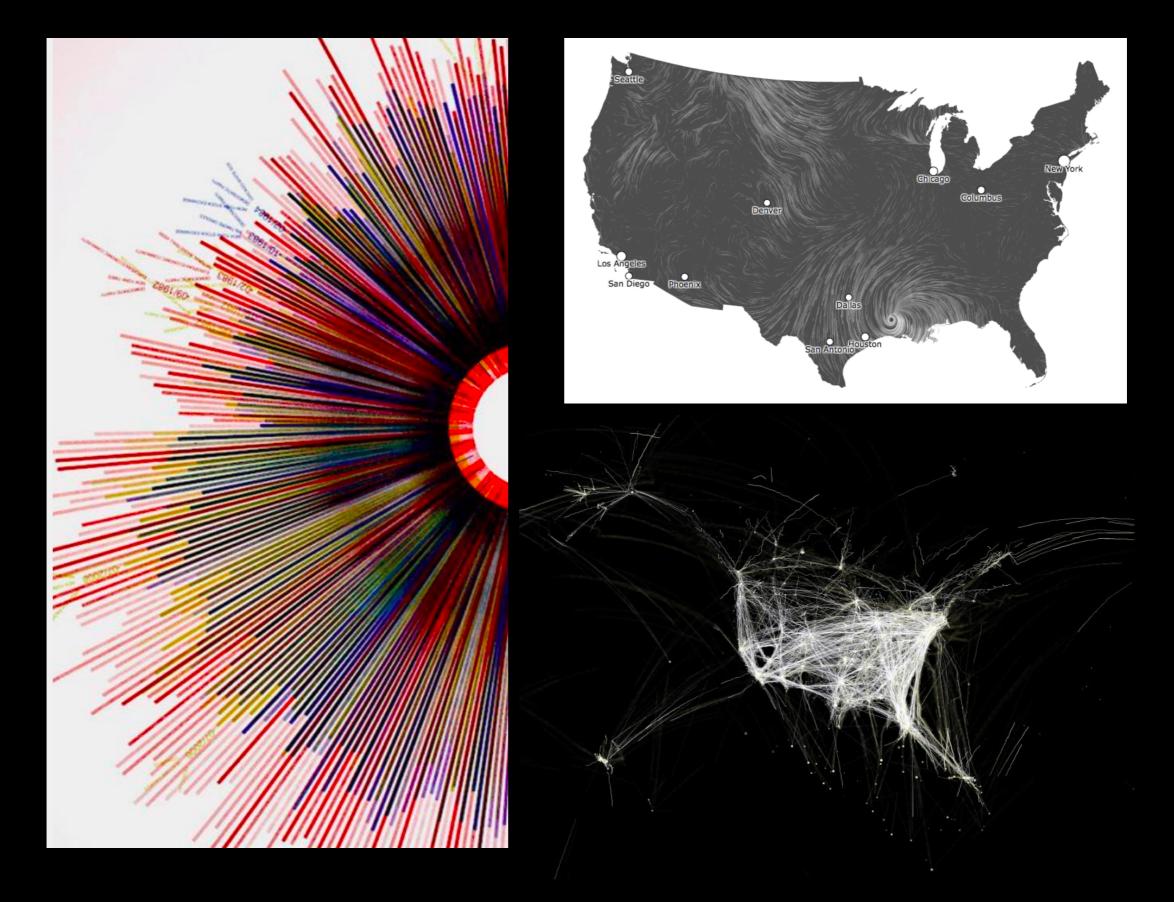


**DATAWRAPPER** 

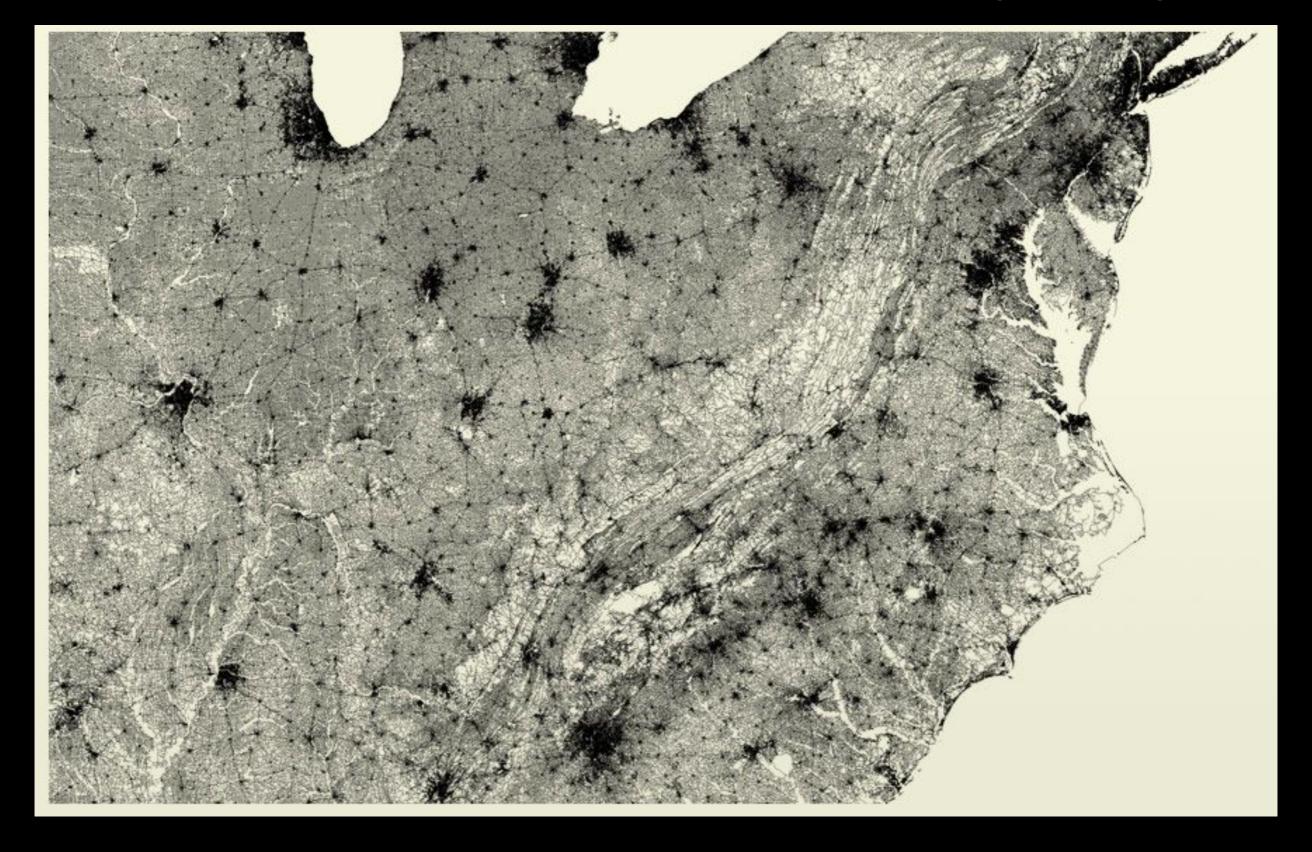
#### Using D3 or prioritizing interaction



#### Let's eschew 'data art'



#### and combine the 'beautiful' with the 'enlightening'



'Beauty is truth, truth beauty,'

– that is all ye know on earth,

and all ye need to know.

John Keats